

FACTSHEET

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INCOME STATEMENT ('000 TRY)	2016	2017	2018	2019	2020
Sales	665,677	780,140	1,954,283	991,087	1,105,948
Residence & Office	243,273	286,070	1,307,091	234,647	516,168
Mall & Office Rental	351,652	411,150	526,116	616,198	476,542
Hotel Revenue	0	0	o	0	3,889
Other	70,752	82,920	121,076	140,242	109,349
EBITDA	361,922	491,066	929,765	644,780	636,099
EBITDA Margin	54.4%	62.9%	47.6%	65.1%	57.5%
Fair Value Gain on Investment Property	1,310,797	374,050	1,694,571	954,121	693,821
Net Financial Interest Income / (Expense)	-69,058	-128,331	-250,437	-431,479	-494,750
Other Net Financial Income (Expense)	0	0	0	0	-55,900
Foreign Exchange Gain / Loss	-432,895	-295,092	-1,106,380	-346,756	-492,994
Net Profit / Loss	1,172,384	455,108	1,287,204	865,790	293,001
Net Profit / Loss <u>excluding</u> Fair Value Gain on Investment Property	-138,413	81,058	-407,367	-88,331	-400,820
BALANCE SHEET & MARKET					
PERFORMANCE ('000 TRY)	2016	2017	2018	2019	2020
Market Cap	2,075,018	3,330,000	1,510,000	2,750,000	3,900,000
Total Assets	10,377,680	11,335,817	12,274,439	13,720,073	13,714,787
Portfolio Value	9,772,422	10,347,221	12,401,554	13,804,655	14,315,590
Net Asset Value	5,973,549	6,378,657	7,613,718	8,478,139	8,769,917
Сарех	757,077	717,660	510,254	339,605	162,811
Net Debt	2,535,224	3,004,044	3,989,698	4,245,128	4,454,075

KPI	2016	2017	2018	2019	2020
Average Loan Term (years)	5	5	5	5	5
Average Overall Interest Rate (Excluding TRY Loans)	4.73%	4.99%	5.48%	5.12%	4.73%
Leverage (Financial Loans as % of Total Assets)	29.4%	31.8%	34.2%	36.3%	33.7%
Net Debt to Equity Ratio	42.4%	47.1%	52.4%	50.1%	50.8%
Net Debt/Assets	24.4%	26.5%	32.5%	30.9%	32.5%
Equity to Assets Ratio	57.6%	56.3%	62.0%	61.8%	63.9%
Loan to Property Value Ratio (LTV)	27.3%	29.4%	33.9%	33.3%	33.3%
Interest Coverage Ratio (times)	5.2	3.8	3.7	1.5	1.3
Net Debt/EBITDA (times)	7.00	6.12	4.29	6.58	7.00
Net Debt/Mcap	122.2%	90.2%	264.2%	154.4%	114.2%
Headcount	234	176	105	66	103

MALL PERFORMANCE	2016	2017	2018	2019	2020
Mall Gross Leasable Area (m²)	355,577	409,130	417,152	415,733	423,664
Average Occupancy Rate Retail	92	91	90	92	90
LfL Rent + Common Area Revenue Growth Rate	10.5%	11.5%	28.9%	17.1%	-29.3%
LfL Mall NOI Growth Rate	10.0%	17.4%	27.8%	22.6%	-33.4%
Footfall (Million)	51.4	54.9	56.2	56.5	31.4
Retail Sales (Million TRY)	2,192.0	2,712.6	3,443.6	4,295.8	3,212.0