## ηĒ

Capex Net Debt

## FACTSHEET



INCOME STATEMENT ('000 TRY)	2018	2019	2020	2021	Q1 2022
Sales	1,954,283	991,087	1,105,948	1,483,729	593,545
Residence & Office	1,307,091	234,647	516,168	542,083	236,064
Mall & Office Rental	526,116	616,198	476,542	726,355	263,172
Other	121,076	140,242	109,349	157,725	68,750
Hotel Revenue	0	0	3,889	57,566	25,559
EBITDA	929,765	644,780	636,099	1,097,658	456,735
EBITDA Margin	47.6%	65.1%	57.5%	74.0%	77.0%
Fair Value Gain on Investment Property	1,694,571	954,121	693,821	5,448,483	0
Net Financial Interest Income / (Expense)	-250,437	-431,479	-494,750	-513,532	-110,463
Other Net Financial Income (Expense)	0	0	-55,900	227,837	8,630
Foreign Exchange Gain / Loss	-1,106,380	-346,756	-492,994	-1,046,284	-194,158
Net Profit / Loss	1,287,204	865,790	293,001	5,306,805	169,466
Net Profit / Loss <u>excluding</u> Fair Value Gain on Investment Property	-407,367	-88,331	-400,820	-141,678	169,466
BALANCE SHEET & MARKET PERFORMANCE ('000 TRY)	2018	2010	2020	2021	01 2022
Market Cap	2018 1,510,000	2019 2,750,000	<b>2020</b> 3,900,000	<b>2021</b> 3,920,000	<b>Q1 2022</b> 6,090,000
warnet cap	1,510,000	2,730,000	3,300,000	3,520,000	0,000,000
Total Assets	12,274,439	13,720,073	13,714,787	19,906,999	20,223,550
Portfolio Value	12,401,554	13,804,655	14,315,590	22,095,936	22,375,207
Net Asset Value	7,613,718	8,478,139	8,769,917	14,519,010	14,688,476
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510,254

3,989,698

339,605

4,245,128

162,811

4,454,075

40,263

4,790,446

12,749

4,670,023

КРІ	2018	2019	2020	2021	Q1 2022
Average Loan Term (years)	5	5	5	5	5
Average Overall Interest Rate (Exlucing TRY Loans)	5.48%	5.12%	4.73%	4.73%	4.18%
Leverage (Financial Loans as % of Total Assets)	34.2%	36.3%	33.7%	25.3%	25.7%
Net Debt to Equity Ratio	52.4%	50.1%	50.8%	33.0%	31.8%
Net Debt/Assets	32.5%	30.9%	32.5%	24.1%	23.1%
Equity to Assets Ratio	62.0%	61.8%	63.9%	72.9%	72.6%
Loan to Property Value Ratio (LTV)	33.9%	33.3%	33.3%	24.9%	24.2%
Interest Coverage Ratio (times)	3.7	1.5	1.3	2.1	4.1
Net Debt/EBITDA (times)	4.3	6.6	7.0	4.4	2.6
Net Debt/Mcap	264.2%	154.4%	114.2%	122.2%	76.7%
Headcount	105	66	103	144	157

MALL PERFORMANCE	2018	2019	2020	2021	Q1 2022
Mall Gross Leasable Area (m <sup>2</sup> )	417,152	415,733	423,664	420,552	420,552
Average Occupancy Rate Retail	90	92	90	94	94
LfL Rent + Common Area Revenue Growth Rate	28.9%	17.1%	-29.3%	61.1%	139.7%
LfL Mall NOI Growth Rate	27.8%	22.6%	-33.4%	76.2%	89.2%
Footfall (Million)	56.2	56.5	31.4	34.2	11.5
Retail Sales (Million TRY)	3,443.6	4,295.8	3,212.0	5,888.2	2,273.6